

ART DE LEX MOSCOW



ABOUT THE FIRM

NATIONAL LEGAL CONSULTANT, ABLE TO PROVIDE SERVICES TO THE RUSSIAN AND FOREIGN COMPANIES BOTH IN RUSSIA AND OVERSEAS



ART DE LEX law firm is a full-cycle legal consultant who works with businesses, public entities and individuals. We provide legal support for our clients with truly global coverage. Our solutions meet the most challenging legal objectives, whilst the approach towards each situation is exceptionally exclusive. We are also proud to say, that we take confidentiality and quality of services issues seriously.

WE HAVE GATHERED A TEAM OF HIGHLY QUALIFIED PROFESSIONALS WITH A RECOGNIZED TRACK RECORD. A TEAM, UNITED UNDER THE IDEA OF LONG-TERM COOPERATION AND HIGH-QUALITY PROFESSIONAL SERVICES.

ABOUT THE FIRM

The team of strong and committed professionals with more than 17 years of cooperation history. It has both legal professionals and experts in economics and finance among its ranks.

14 practices:

- Dispute Resolution and Mediation
- International Arbitration
- Restructuring and Bankruptcy
- Comprehensive Management of Distressed Assets
- Antitrust Regulation
- Real Estate and Construction
- International Economic Compliance
- Criminal Law Practice Area
- Corporate Law and M&A
- Intellectual Property
- Energy and Natural Resources
- Banking and Finance Law
- TMT (Technology, Media, and Telecom)
- Sports law

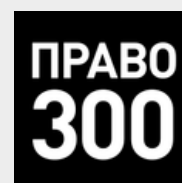
With a developed network of reputable legal consultants in Russia's key jurisdictions of interest when it comes to international business, we provide our clients with truly global coverage, allowing them to be represented both at home and overseas.

At the same time, we maintain our focus on another jurisdiction of interest – Turkey. Turkish Desk of our firm helps both Russian and Turkish investors.

PROFESSIONAL RECOGNITION

All of our Partners and Head of Practices are recognized professionals with a successful track record within their respective areas of expertise.

Our legal expertise and commerce-oriented, practical approach were recognized by the leading Russian and International rankings.



Best Lawyers®

Коммерсантъ®

INTERNATIONAL FOCUS

LEGAL SUPPORT FOR THE OPERATIONS OF FOREIGN COMPANIES DOING BUSINESS AND MAKING INVESTMENTS IN RUSSIA

- Consulting in the area of foreign economic activity.
- Consulting about and protecting our clients' interests in antimonopoly regulation, as well as issues related to public and corporate procurements and tenders.
- Protecting company interests during litigation.
- Consulting to companies about taxation issues arising in of foreign trade operations.
- Advising our clients on issues associated with real estate construction and development, and banking and finance
- Consulting to private clients, companies and corporations during the implementation of investment projects.
- Providing legal support for the day-to-day operations of companies Opening representative offices and branches, founding subsidiaries, and creating joint ventures.
- Consulting about and protecting our clients' interests in customs and administrative legislation.
- Providing legal support about migration law.
- Advising on issues related to the circulation and protection of intellectual property.
- Advising about legislation on foreign investments in companies of strategic significance to the Russian national defense and security.

CONSULTING ON, AND PROVIDING LEGAL SUPPORT FOR, THE OPERATIONS OF RUSSIAN COMPANIES IN FOREIGN COUNTRIES

- Developing legal mechanisms for investing in foreign markets, including the drafting of corporate documents, such as documents contemplating the creation of joint ventures.
- Consulting to private clients, companies, and corporations about the implementation of investment projects.
- Providing taxation support for projects involving the acquisition by Russian companies of assets abroad, in particular real estate and securities.
- Consulting to Russian companies on taxation issues arising from foreign trade operations and the acquisition of foreign assets.
- Representing our clients' interests in international commercial arbitration in Russia and abroad.
- Representing our clients' interests in the Russian courts in cases involving the challenges to, or recognition and enforcement of, awards issued under international commercial arbitration, as well as advising our clients about related procedures, such as the application of interim measures in the furtherance of international arbitration, and the handling of similar cases in foreign jurisdictions.
- Advising about the conclusion, validity, and enforceability of arbitration agreements

PROJECTS:

- Consulting to a leader on the global automotive market, SsangYong Motor Company, on issues related to the supply of automobiles to the Russian market, against the backdrop of an exclusive distribution agreement and licensing contract concluded with SOLLERS.
- Advising the world's recognized leader in the supply of environmentally friendly, high-performance automotive engines.
- Halla Visteon Climate Control Corp, about the organization of inter-group relations pertaining to the use of intellectual property.
- Representing the interests of KOREA AEROSPACE INDUSTRY, Korea's largest aerospace corporation, in a dispute over the protection of exclusive rights to aviation system software, valued at USD 50 mln.
- Analysis of the risks associated with the acquisition of shares in a Russian gas producing company by a Korean company specializing in the petrochemical and gas industry.
- Structuring a transaction involving the sale of a business to one of Russia's largest construction companies for more than USD 200 mln.
- In the course of handling the deal, the firm developed partnerships with international firms operating in Cyprus and Singapore.
- Analyzing foreign legislation on issues pertaining to the operation of non-profit organizations in the Republic of South Korea. The analysis was conducted for ANPO Agency for the Attraction of Investments and Support of Exports, which is a Far East development institute.
- Structuring of a transaction, in the interests of a leading Russian developer, involving the acquisition of stakes in a German company, the owner of investment properties in Berlin, Germany, the subsequent redevelopment of the acquired properties.

KEY CONTACTS



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DISPUTE RESOLUTION AND MEDIATION

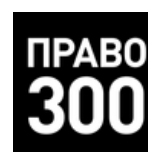
DISPUTE RESOLUTION

- Investment disputes and disputes in the area of real estate and construction.
- Commercial disputes Rental, leasing and mortgage disputes.
- Corporate disputes and disputes in the area of securities trading.
- Disputes in the sphere of banking and lending relations.
- Disputes in the field of insurance.
- Disputes involving bankruptcy and the recovery of debt.
- Disputes with state regulators, tax agencies and the antimonopoly authorities D.
- Disputes in the field of IP and copyright protection.

OUT-OF-COURT DISPUTE RESOLUTION AND MEDIATION

Our expertise lets us offer the client both the identification and prevention of procedural risks, as well as the pre-litigation and out-of-court resolution of disputes, including through the use of mediation.

PROFESSIONAL RECOGNITION



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PROJECTS:

- Defending the interests of Korea's leading aerospace corporation, Korea Aerospace Industries (KAI), in litigation over the recovery of damages and a ban on aircraft sales on the internal and external markets.
- Defending the interests of the creditor – the investment wing of one of the country's largest state banks – in a dispute over the recognition of certain transactions (7 settlement-and-release agreements) concluded in the run-up to bankruptcy procedures worth a total of RUB 2 bln.
- Defending the interests of a large group of construction companies in a dispute with the Russian subsidiary of France's CECAB under certain construction contracts. In handling the dispute, our attorneys developed unique mechanisms for defending the client's rights through arbitration at the International Commercial Arbitration Court at the RF Chamber of Commerce and Industry and prevented damages in the amount of RUB 80 mln.
- Defending the interests of a leading Russian contractor in the field of infrastructure construction in a dispute over contractual liability for breach of the deadline for the performance of a state contract for the construction of an infrastructure facility in Moscow worth RUB 7.1 bln.
- Representing the interests of a bailed-out bank in litigation initiated by the bank's shareholders with the aim of challenging certain transactions involving interbank lending in an amount exceeding RUB 39 bln.
- Defending transactions involving the purchases by the owners of properties in a premium-class cottage development from a developer of infrastructure facilities, valued at over RUB 3 bln, which were concluded in the run-up to the developer's bankruptcy.

PROJECTS:

- Support of the procedure of one of the largest bank reorganization in the history of Russia (4-5 place taking into account a loan to an investor in the amount of RUB 19.5 bln). The bank itself takes 46th place in the TOP-200 of Russian banks in terms of net assets and capital.
- Defending the interests of the insured person in a dispute with an insurance company on the qualification of the terms of the contract and determining the occurrence of the insured event. Potential losses amounted to RUB 30 mln.
- Advising on the temporary administration of a bank, formed by the Deposit Insurance Agency, challenging during the bailout a series of 17 sham transactions, concluded by the bank's previous management, as cover for a suspicious transaction involving the provision of financing in the amount of RUB 300 mln to the bank's controlling shareholder.
- Protecting the interests of the largest dairy factory in a dispute with the tax authority on the additional charge of tax in the amount of RUB 200 mln.
- Providing comprehensive legal support in the disputes of a major leasing company to shield the lessor from the badfaith collection of cash funds on general civil or bankruptcy grounds. The total amount of shielded assets exceeded EUR 10 mln.
- Pre-litigation resolution of disagreements with the subcontractor concerning the scope of completed work in the amount of RUB 80 bln within the scope of construction of the Kaliningrad regasification terminal.
- Pre-litigation resolution of a dispute under the construction contract of a leader in the infrastructure industry. Total claims amounted to RUB 582 mln.
- Defense of the interests of a major customer on the Russian real estate market under the resolution of a dispute involving the recovery of debt under certain loan agreements in the amount of RUB 4 bln.
- Comprehensive legal protection of the leading Russian elevator equipment manufacturing company with a 60-year history from attempts to raider capture corporate and operational control.
- Representing the interests of Moscow Region's leader in the field of infrastructure construction in a dispute with the Moscow City Construction Department stemming from a state contract for the breach of work-completion deadlines in the amount of RUB 7.1 bln.

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INTERNATIONAL ARBITRATION

SERVICES

- Consulting on – and drafting – contractual provisions on dispute-resolution methods, providing an independent assessment of the positions of the disputing parties and prospects for the case.
- Formulating a defense strategy and organizing the collection and recording of the evidentiary base, arranging coordination with experts and expert organizations.
- Articulating the agreed-upon legal position at the leading international arbitration centers.
- Securing the recognition and enforcement of international arbitral awards, the recognition and enforcement of decisions by foreign courts, representing the client's interests within the scope of enforcement actions.

PROJECTS:

- Organizing the comprehensive defense of the interests of a large oil-refining enterprise based in Moscow Region in a dispute with a foreign counterparty in different jurisdictions, including the representation of its interests in International Commercial Arbitration in Stockholm. The total claim amount stood at roughly USD 330 mln.
- Organizing the comprehensive defense of the client's interests in the course of disciplinary action within the scope of the International Sports Federation in Lausanne, initiated against the head coach of one of Russia's national teams.
- Defending the rights of a major construction-company group in a dispute with the Russian subsidiary of France's CECAB Group under certain construction contracts. In the course of handling the dispute, our attorneys formulated unique mechanisms for protecting the client's rights through arbitration at the ICAC at the RF CCI, thereby preventing losses that would have amounted to RUB 80 mln.
- Defending a leading international developer specializing, among other things, in the management of commercial properties, in a dispute with an insurance company seeking to have the client found responsible for damages, which would have hampered its ability to operate an office-and-business center in Moscow spanning a total area of over 20,000m²
- Representing the client's interests at the International Commercial Arbitration Court at the RF Chamber of Commerce and Industry under claims stemming from an auto-part supply agreement, for a total amount of roughly USD 9 mln. At the conclusion of arbitration, 80% of the claims lodged against the client were dismissed. Mediation resulted in the parties signing an amicable settlement, in which the client's procedural opponent withdrew its remaining claims against the client in full.

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RESTRUCTURING AND BANKRUPTCY

REPRESENTING THE CREDITOR'S INTERESTS IN BANKRUPTCY PROCEDURES

- Evaluating the legal implications and risks of various bankruptcy scenarios.
- Defending the client's interests during the formation of the creditors register and defending against the inclusion in the register of baseless creditor claims.
- Challenging transactions concluded by the debtor to the detriment of creditors' interests.
- Holding the debtor's controlling entities, as well as the members of their management bodies, to subsidiary liability for the debtor's obligations, and securing the recovery of damages from such individuals.
- Coordinating with law enforcement agencies in the criminal prosecution of a debtor's controlling entities

DEFENDING THE CLIENT'S INTERESTS IN TRANSBORDER BANKRUPTCY SITUATIONS

- Supporting a foreign creditor's participation in the insolvency case of a Russian debtor and vice versa.
- Representing the client's interests in cases where the debtor's property is located abroad.
- Securing the recognition of foreign bankruptcies and enforcement of international judicial acts. Consulting on conflicts-of-law rules and the applicable law.

PROVIDING LEGAL SUPPORT FOR THE BANKRUPTCY PROCEDURES OF DEVELOPERS

- Providing legal support under the out-of-court settlement of disputes with counterparties and state agencies.
- Representing the interests of our client in litigation involving disputes over rights to real estate properties, as well as disputes arising from construction contracts, lease agreements, sale-purchase agreements, and other agreements.

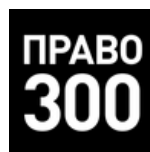
REPRESENTING THE INTERESTS OF THE DEBTOR AND ITS BENEFICIARIES IN BANKRUPTCY PROCEDURES

- Providing legal support in the formulation and implementation of a strategy to prevent bankruptcy, including the preparation of a plan for the restructuring and refinancing of debt obligations.
- Evaluating the possibility and practicality of using bankruptcy procedures for the purposes of business restructuring.
- Defending the interests of the debtor and its controlling entities in creditors' challenges to transactions reasonably concluded prior to the introduction of financial rehabilitation or bankruptcy procedures.
- Defending the interests of the debtor and its controlling entities in disputes over subsidiary liability.
- Defending the debtor's interests in dealings with law enforcement agencies for the purposes of protecting the interests of the debtor's management and controlling entities.

PROVIDING LEGAL SUPPORT FOR THE BANKRUPTCY PROCEDURES OF LENDING AND FINANCIAL INSTITUTIONS LEGAL SUPPORT TO THE ACTIVITIES OF OFFICIAL RECEIVERS

- Handling the procedures associated with inclusion in the register of creditors.
- Recovery of assets, including assets located in foreign jurisdictions.
- Legal support for auctions in the sale of the debtor's assets. Identification and contesting of the debtor's dubious transactions.
- Imposing subsidiary liability on the debtor's controlling entities.
- Representing the creditor's interests in dealings with law enforcement agencies when the involvement of an attorney is advisable, such as in criminal cases against the debtor's managers or founders. Suing for the recovery of debt, including handling the levies of execution.

PROFESSIONAL RECOGNITION



Коммерсантъ®

PROJECTS:

- Defending the rights of a Russian financial investment holding (Promsvyazkapital JSC) making investments in the Russian financial sector, with managed assets in excess of RUB 1.2 trln, in the bankruptcy of one of Russia's largest elevator-building plants, Serpukhovsky Liftostroitelny Zavod (SLZ).
- Defending the interests of Moskapstroy-TN OJSC, a leading customer in the Russian real estate market, in the settlement of a dispute over the recovery of debt under loan agreements in the amount of RUB 400 bln.
- Formulating and implementing a set of measures to prevent the initiation against one of the country's largest elevator-building enterprises, KMZ, of bankruptcy procedures at the initiative of some of the country's largest state banks: Vozrozhdenie Bank PJSC (a subsidiary of VTB Bank PJSC) and Promsvyazbank PJSC. We implemented measures to restructure the debt to these two banks in the total amount of roughly RUB 8 bln.
- Formulating and implementing a strategy to have Investtorgbank PJSC (part of the TKB Bank banking group) recognized as a secured creditor with a claim right of RUB 526 mln in the bankruptcy of Zeleny Grad JSC.
- Defending the interests of Engeocom JSC, one of Russia's largest construction holdings, in a major bankruptcy dispute embroiling its subsidiary. We formulated and implemented a strategy to defend our client's interests in the bankruptcy case, culminating in a reduction of the claims brought by the tax authorities (one of the creditors), and in the prevention of the register's inclusion of a creditor claiming fictitious debt.
- Providing comprehensive legal support for one of Russia's leading private banks during its participation in the bailout of another lending institution, one of Russia's 50 largest banks..
- Preserving the position of the majority creditor of NVision Group JSC, a leading IT company and subsidiary of MTS, within the scope of bankruptcy; holding the administrator to administrative liability and securing their discharge from participation in bankruptcy proceedings; and securing the return of assets to the bankruptcy estate.
- Providing comprehensive legal support in the disputes of a major leasing company to shield the lessor from the bad-faith collection of cash funds on general civil or bankruptcy grounds. The total amount of shielded assets exceeded EUR 10 mln..

KEY CONTACT



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COMPREHENSIVE MANAGEMENT OF DISTRESSED ASSETS

ASSET TRACING

- Searching for, and analyzing, information in open and specialized databases, accessible registers, social media and the mass media concerning individuals, their friends, family, relatives, and others with the aim of locating assets.
- Searching for information with the involvement of investigative specialists, with the aim of tracing assets, uncovering corporate structures, and identifying proxies and nominal directors.
- Facilitating the enforcement of decisions by the Russian courts and the levying of execution on located property.

ASSET RECOVERY

- Initiating litigation and providing court representation.
- Securing the seizure of located assets and property.
- Returning assets to the ownership of foreclosure subjects, simultaneously slowing or heading off the withdrawal of assets. Working on the recognition and enforcement of Russian acts in the relevant jurisdictions where assets are found.
- Representation in accompanying criminal prosecutions.
- Handling property foreclosures and levies of execution in foreign jurisdictions.

ASSET FREEZING

- Formulating a strategy for the freezing of assets. Handling related court processes.
- Obtaining court orders for the disclosure of information.
- Securing interim measures and the seizure of located assets.
- Handling criminal prosecutions.
- Securing the enforcement of decisions by the foreign courts.

ANTI-CRISIS ASSET MANAGEMENT

- Evaluating the financial condition of enterprises.
- Providing comprehensive legal support under bankruptcy procedures. Managing non-core assets.
- Creating programs for the reformation and development of enterprises. Restructuring accounts receivable. Corporate governance.

INDUSTRIAL DUE DILIGENCE

PROJECTS:

- Comprehensive servicing of Russia's largest group of private banks, including in its bailout of a Russian bank that was one of the top six banks in terms of the volume of issued loans.
- Comprehensive management of problem debt in the interests of a major Russian bank: development of a strategy for the recovery of assets; representation of the creditor's interests in the bankruptcy case of one of Russia's largest developers.

PROJECTS:

- Representation of the interests of a creditor bank: tracing assets, formulating grounds for the seizure and forfeiture of the property of an international company, a household appliance manufacturer conducting production and sales operations in Asia and Europe.
- Formulating and implementing a strategy to recover cash funds in the amount of RUB 30 bln, which the former top management of a bailed-out bank had siphoned off through a series of fraudulent transactions.
- Formulating and implementing a strategy to recover cash funds in the amount of RUB 30 bln, which the former top management of a bailed-out bank had siphoned off through a series of fraudulent transactions.
- Developing and implementing a strategy to protect the rights and interests of a bailed-out bank in the bankruptcy of the bank's former beneficiary.
- Challenging certain transactions by the former controlling entities of a bailed-out bank, involving the siphoning off of assets to foreign jurisdictions. Our team recovered damages from the bank's former beneficiaries in the amount of RUB 3.6 bln, uncovered schemes to siphon off more than RUB 40 bln in assets, and shut down further such attempts.
- Formulating and implementing a strategy for the management of claim rights against a group of machine-building enterprises; bringing financial assets under the financial control of the strategic investor.
- Assisting an international investor in developing and implementing a strategy to invest in claim rights against the target company, specializing in the field of infrastructure construction; supporting the development and launch of a corporate governance system safeguarding the investor's interests.

KEY CONTACT



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ANTITRUST REGULATION

SERVICES

- Consulting and defending the client's interests in dealings with the antimonopoly authorities.
- Defending the client in court cases involving antimonopoly legislation.
- Consulting on issues of compliance with legislation on the protection of competition.
- Consulting about legislation on the contracts and procurement by certain types of legal entities.
- Consulting on the application of advertising lawServices in the area of economic analysis and antimonopoly regulation.
- Consulting in the structuring of transactions involving economic concentration, including international M&A transactions, and in investments in strategically significant companies.
- Consulting on issues related to organizing, holding, and participating in tenders Antimonopoly compliance.

PROFESSIONAL RECOGNITION



PROJECTS:

- Advising one of Russia's largest marine port operators on issues related to the development and implementation of antimonopoly compliance, as well as on the regulation of tariffs, for the purposes of preventing violations of the Law on the Protection of Competition, in particular the abuse of dominant position.
- Representing the interests of a major transport holding in an FAS Russia case involving the alleged abuse of dominant position, as expressed in the violation of the established pricing procedure, as well as in a court action challenging FAS Russia's action, resulting in the withdrawal of a RUB 370 mln fine.
- Defending one of Russia's leading metallurgical enterprises in an inspection by FAS Russia checking for compliance with applicable antimonopoly legislation governing the setting of prices for metallurgical products.
- Advising one of the leading stevedore operators in the Baltic and Far East basins on issues related to the development of a client-discount system and the prevention of possible violations of Art. 10 of the Law on the Protection of Competition.

PROJECTS:

- Defending the interests of one of Russia's largest computer equipment suppliers in a series of cases by the antimonopoly authorities involving alleged cartels at tenders, worth a total of more than RUB 1.2 bln.
- Defending the interests of one of Moscow Region's largest construction companies before the antimonopoly authorities in a case alleging collusion at e-tenders, culminating in the closing of the case and the prevention of a RUB 500 mln administrative fine.
- Defending the interests of a chemical product producer before FAS Russia in its investigation of a case looking into the alleged restriction of competition in the respective commodity market, with a turnover of roughly RUB 10 bln.
- Defending the interests of one of the country's largest seafood suppliers before FAS Russia in an investigation into a series of alleged cartels, culminating in all legal claims against the client being dropped and it not being charged a turnover-based fine of RUB 260 mln.

KEY CONTACT



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REAL ESTATE AND CONSTRUCTION

TURNOVER IN REAL ESTATE PROPERTIES

- Legal formalization of key business processes.
- Systems for the analysis and monitoring of possible risks.
- Contractual support for real estate management processes.
- Structuring of relations arising from the lease of real estate properties.
- Prevention and minimization of party risks.

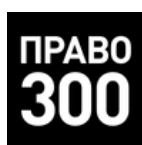
COMPREHENSIVE SUPPORT FOR DEVELOPMENT AND REDEVELOPMENT PROCEDURES

- Support for all stages of construction projects
- Interaction with state authorities.
- Agreements on the performance of engineering and design work, construction contracts, EPC, and FIDIC.
- Disputes with state agencies and construction project participants.

LEGAL SUPPORT FOR REAL ESTATE TRANSACTIONS

- Comprehensive due diligence on assets, companies, and holdings.
- Minimization of the risks borne by the parties to real estate transactions.

PROFESSIONAL RECOGNITION



Коммерсантъ®

DISPUTES ARISING IN THE TURNOVER OF REAL ESTATE, CONSTRUCTION, AND DEVELOPMENT

- In- and out-of-court methods for resolving conflicts, while preserving existing business relations and prospects for ongoing cooperation between the parties.
- Litigation defense in disputes involving the ownership, management, and operation of real estate properties
- Protection of rights to real estate.
- Disputes with state agencies.

DEVELOPMENT OF ARRANGEMENTS FOR THE FINANCING OF PROCEDURES ASSOCIATED WITH THE CONSTRUCTION, DEVELOPMENT, AND TURNOVER OF REAL ESTATE PROPERTIES

- Legal support for the procedures involved in the restoration and retrofitting of cultural heritage sites.
- Structuring of the relations entailed in the ownership and use of real estate.
- Assessment and implementation of measures to manage the risks associated with rights to real estate.
- Development and implementation of an arrangement of contractual relations in the construction of energy and transportation infrastructure, industrial facilities, and civil construction projects, including on those based on EPC and EPCM contracts.

PROJECTS:

- Advising one of the country's largest investment companies, Region Group, during the implementation of a number of projects involving the redevelopment of industrial zones inside Moscow's third ring road.
- Due diligence on the status of land plots and the real estate properties located thereon for the purposes of redevelopment; advising the client on issues related to choosing the optimal organizational and legal forms of redevelopment.
- Legal support for the participation by one of the Moscow Region's leaders in infrastructure construction in massive construction tenders, as well as in the course of the performance of state contracts for the construction of road junctions and outbound routes for a total amount of roughly RUB 100 bln.
- Consulting to FIC Invest in the reconciliation of disagreements and resolution of disputes with unscrupulous contractors taking part in the construction of Eastern Siberia's largest light industry enterprise.
- Advising one of the largest construction companies in Central Europe, PSJ, A.C., on the performance of a turnkey contract for the construction of the Strigino International Airport in Nizhny Novgorod.
- Advising a major foreign investment company on the issue of bringing a lawsuit against certain contractors who committed violations in the construction of one of the largest shopping-and-entertainment complexes.
- Consulting to Hines International Inc. about the possibility of suing certain contractors who committed violations in the construction of the Metropolis office complex, spanning a total area of roughly 100,000m2.
- Advising an international investment fund on issues related to structuring the purchase of a large land plot.
- Structuring a transaction involving the acquisition of an investment real estate property in Berlin for the development company T-Development GmbH.
- Structuring a series of interrelated transactions featuring the participation of more than ten entities, aimed at the divestment of non-residential premises in a historic mansion in downtown Moscow, classified as a cultural heritage site. Structuring a transaction involving the bank financing of a project envisioning the construction of a residential quarter spanning more than 350,000 m2.

KEY CONTACT



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INTERNATIONAL ECONOMIC COMPLIANCE

IN THE REALM OF INTERNATIONAL SANCTIONS

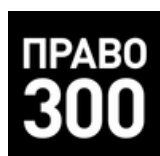
- Complex sanctions compliance solutions in international operations.
- Analytical support for sanctions regime activities, including delisting issues.
- Complex support for the interaction with financial institutions in matters of sanctions concern.
- Structuring of international operations with sanctions or potentially sanctionable elements.
- Sanctions-related dispute resolution services Sanctions screening.

SERVICES RELATED TO ANTICORRUPTION ACTIVITIES

SERVICES RELATED TO AML/CFT ISSUES

EXPORT CONTROLS RELATED SERVICES

PROFESSIONAL RECOGNITION



Best Lawyers

PROJECTS:

- ART DE LEX advised Korean investors about highly nonstandard corporate ownership and control issues, which, in some aspects, challenged Russia's public order and corporate control customs.
- In a precedent-setting case, we represented Transcapitalbank, which at the time had 44% of its shares owned and controlled by the European Bank for Reconstruction and Development and the World Bank. This case developed guidance on the execution of payment orders in U.S. dollars in a sanctions-related situation.
- We advised a leading Russian insurance company in the development and implementation of a sanctions compliance program for its activities related to the insurance of international carriage of goods.
- Our team represented Daelim Copr (the largest Korean oil-processing, petrochemical, and construction corporation) in a joint venture project to create an enterprise for the construction and engineering of industrial facilities for oil and gas processing.

PROJECTS:

- ART DE LEX advised Korean investors in matters of highly non-standard corporate ownership and control issues, which, in some aspects, challenged Russia's public order and corporate control customs. The project focused on the construction of a methanol production plant. The key feature of the project was the need to ensure sanctions compliance at the earliest steps, when tailoring the corporate structure, which was a joint venture involving leading Korean and Russian petrochemistry giants.
- We advised Stroytransneftegaz about its operation under the special economic zone regime in the Kalinigrad Region of Russia, as well concerning sanctions issues in the construction of a regasification LNG terminal on the Baltic Sea (Kalinigrad Energy Facility).

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CRIMINAL LAW PRACTICE AREA

SERVICES

- Defending the rights and representing the interests of individuals and legal entities as the victims in criminal cases; initiating criminal prosecution; and providing consultation and procedural support..
- Consulting on legislation about money laundering, bribetaking, and corruption, as well as on compliance with compulsory procedures in these fields.
- Support in the event of a sudden law enforcement visit to the company's office; defense of the client's rights during an inspection of company premises and during the questioning of company management and employees.
- Support in the internal investigation of offenses committed by employees against a company's interests, with the aim of holding the guilty parties criminally responsible and ensuring restitution for related damages.
- Preventive analysis and audit of individual transactions and the company's overall business operations in order to identify criminal risks and the likelihood of the criminal prosecution of company controllers; formulation and implementation of recommendations on minimizing and eliminating these risks.

CRIMINAL DEFENSE OF INDIVIDUALS

- Defense of business owners, managers, and employees in criminal cases involving charges of the commission of economic crimes and acts of corruption.
- Defense of corporate officers, government officials, and others in criminal cases involving charges of the commission of abuses of office, acts of corruption, and related crimes.
- Representation of the client's interests during preliminary inquiries and investigative measures. Defense of suspects and the indicted in criminal cases during the preliminary inquiry and at all prosecutorial stages.
- Defense of rights attached to assets seized or confiscated in the course of a preliminary inquiry Organization and coordination of the defense of our client's rights and representing our client's interests throughout Russia and in foreign jurisdictions.

PROJECTS:

- Defense of the top manager of a leading Russian staffing holding in criminal cases and audits stemming from alleged banking crimes and tax evasion. As a result of our successful defense, no offenses were found in our client's actions that would lead to criminal prosecution.
- Defense of a regional leader of one of Russia's constituent entities, charged with taking an especially large bribe.
- Defense of the ex-head of one of Russia's leading aerospace enterprises, charged with abuse of office under Article 201(2) of the Russian Federal Criminal Code.
- Mounting a defense in a criminal case involving charges under Article 159(4) of the Russian Federal Criminal Code, with alleged damages of RUB 300 mln.

PROJECTS:

- Advising a major pharmaceutical company on issues related to the performance of certain investigative measures during preliminary inquiries conducted by the Russian Federal Security Service (FSB) and Russian Federal Ministry of Internal Affairs about allegations of the conclusion of cartel agreements worth hundreds of millions of rubles.
- Defending the general director and founders of one of the leading diversified companies in the healthcare field in a criminal case opened by investigative authorities responding to signs of a cartel agreement at tenders for the supply of medical products, subject to prosecution under Article 178(2) of the Russian Federal Criminal Code. The total amount of imputed criminal proceeds was in excess of RUB 50 mln.
- Defending the head of a large jewelry holding against charges of the commission of several instances of fraud in an especially large amount.
- Providing support in a criminal case involving charges of banking offences under Article 172 of the Russian Federal Criminal Code, including the defense of an executive of an organized group.
- Representing the interests of a federal ministerial chief during an audit conducted by the Russian Federal General Prosecutor's Office to ensure compliance with applicable anti-corruption legislation. The audit was prompted by an inquiry requested by a deputy of the Russian State Duma. The prosecutor's office ultimately was unable to establish a violation of the requirements of the applicable anti-corruption legislation in the actions of our client.
- Defending the interests of the owner, managers, and employees of a leading regional pharmaceutical company during a criminal investigation of charges of the restriction of competition and the unlawful extraction of income in excess of RUB 50 mln, in violation of Article 178 of the Russian Federal Criminal Code.
- Representing the interests of the owner, managers, and employees of one of Russia's largest IT companies in the course of investigative measures and a preinvestigation probe conducted in relation to a highprofile cartel case involving the suspected unlawful extraction of income in excess of RUB 650 mln.

KEY CONTACT



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CORPORATE LAW AND M&A

COMPANY STRUCTURING

- Development and support for measures aimed at the formation of complex corporate structures (e.g., incorporation, tax planning, administration, internal regulation, structuring of relations between participants, and shareholder agreements).
- Pre-investment examination and due diligence of a transaction's target asset.
- Development of business integration programs, and the formulation and refinement of corporate strategy, including for the purposes of preventing and shielding against hostile takeovers.
- Drafting of documentation in the furtherance of transactions involving the sale and purchase of individual companies.

OUT-OF-COURT AND IN-COURT DISPUTE RESOLUTION, MEDIATION

- Out-of-court and in-court dispute resolution, mediation.
- Consulting on the resolution of corporate disputes and conflicts, shielding against hostile takeovers.
- Performance of, and support throughout, mediation procedures for the purposes of resolving disputes arising in the course of the sale and purchase of individual companies.
- Representation in court in matters arising from the conclusion and performance of M&A transactions.

ADDITIONAL SERVICES

- Support for privatization deals
- Support for unconventional and complex deals.
- Performance monitoring and results analysis of company sale/purchase transactions.
- Antimonopoly procedures.
- Procedures associated with securities issues.
- Obtainment of other transaction authorizations and approvals.

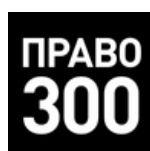
LEGAL SUPPORT FOR TRANSACTIONS

- Support in the conclusion of memoranda of understanding for contemplated future transactions.
- Support in the performance of comprehensive legal due diligence on individual enterprises that are acquisitions targets
- Support in the completion of other legally important preparatory actions.
- Support in negotiations of the terms of framework agreements on company divestment, as well as other supplemental and secondary contracts.
- Drafting and signing of main agreements and contracts.
- Drafting and signing of secondary agreements and contracts (e.g., pledge, surety, guarantee, escrow)
- Facilitation of transaction closing and performance.

SUPPORT FOR SECURE TRANSACTION SETTLEMENTS

- Development and implementation of systems designed for secure settlements between transaction counterparties.
- Support in the selection of escrow agents and initial escrow understandings.

PROFESSIONAL RECOGNITION



Best Lawyers

PROJECTS:

- Performing corporate due diligence on the staffing holding ANCOR, the country's largest outsourcing and recruitment company, encompassing more than twenty Russian and foreign legal entities; assessing the risks associated with managing the holding's assets; and protecting the interests of the company's shareholders and management in a corporate conflict.
- Consulting to SUNRISE MEDICAL, one of the global leaders in the development, design, manufacturing, and distribution of manual and motorized wheelchairs, mobility scooters, and standard/customized seats and positioning systems, in the creation of a Russian subsidiary for purposes of entering the Russian market.
- Consulting to Korea's Halla Visteon Climate Control Corp. on the structuring of inter-group relations concerning the use of intellectual property.
- Handling a multijurisdictional transaction involving the sale of structures owning a class-A office building, valued at over RUB 1.5 bln.
- Providing comprehensive legal support for a project involving the sale of a block of shares in a construction holding that is one of the leaders on Moscow Region's infrastructure construction market; transaction value of approximately RUB 30 bln.
- Structuring a deal valued at over EUR 13 mln involving the acquisition of stakes in a German company, the owner of investment properties in Berlin, Germany.
- Handling a transaction involving the sale of a 30% block of shares in one of the largest enterprises in the Russian food processing industry.
- Providing comprehensive consultation to a corporate owner in the structuring and legal underpinning of a transaction involving the acquisition of the corporate owner of a property complex consisting of land plots spanning over 100,000 m2 and buildings on Rublyovskoye Shosse, for the purposes of their subsequent redevelopment and construction of a residential quarter featuring a mix of high- and low-rise buildings, social infrastructure, and commercial facilities.

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INTELLECTUAL PROPERTY

INTELLECTUAL PROPERTY RIGHTS

- Formulation and implementation of a strategy aimed at protecting brands, software, databases, industrial prototypes and other intellectual property, as well as managing trademark portfolios.
- Drafting of licensing agreements, agreements on the divestment of exclusive rights, commercial concession (licensing) contracts, and other agreements involving intellectual property.
- Consulting on issues related to works of art, designs, architecture.
- Consulting on issues pertaining to the development, sale and certification of software, and the licensing of cryptographic activity.
- Protection of the rights of personal data subjects and operators.
- Consulting on the collection, processing, localization, and cross-border transfer of personal data, as well as on other issues associated with the protection of personal information and privacy rights.
- Registration of trademarks and other industrial property.

IP LITIGATION

- Representing our clients' interests in the litigation of disputes, protecting our clients' intellectual property rights.
- Representing our clients' interests in dealings with Rospatent, the Federal Customs Service, and the Federal Antimonopoly Service in matters related to the protection of intellectual property.
- Representing our clients' interests in IP disputes, including in court and at the Chamber for Patent Disputes.
- Representing our clients' interests in dealings with law enforcement agencies in criminal cases investigating the violation of IP rights, matters of confidentiality, and the violation of law governing the provision of cryptographic services

STRUCTURING AND HANDLING OF TRANSACTIONS

- Consulting on issues related to the transfer of IP rights under licensing, franchise and other agreements.
- Providing legal support for transactions, including M&A and the creation of joint ventures.
- Consulting on the licensing and registration of television channels, communications operators, and mass media.
- Providing legal support for transactions involving, and performing due diligence on, IP assets and participating in related negotiations.

PROJECTS:

- Representing the interests of Korea's largest aerospace corporation in a dispute over the protection of exclusive rights to aviation system software, valued at USD 50 mln.
- Advising one of the world's leading manufacturers of automotive components on the terms for the remittance of royalty payments under a licensing agreement for an item covered by exclusive rights but not registered in Russia.

PROJECTS:

- Advising one of the world's leading manufacturers of automotive components on issues related to the legality of the copyright holder's demands, based on a retroactive clause concluded prior to the item's registration.
- Consulting to SsangYong Motor Company on issues related to the supply of automobiles to the Russian market, against the backdrop of exclusive distribution agreements and a licensing contract concluded with SOLLERS Group.
- Participating in the preparation of a report by the Korea Trade-Investment Promotion Agency, commissioned by the Government of the Republic of South Korea, on the investment attractiveness of investments, including technology transfer, in Russian enterprises involved in the generation of power from renewable sources.
- Representing the interests of the shareholders and top management of Russia's leading staff recruitment and outsourcing holding in a dispute initiated by the group's minority shareholder over the recovery of damages arising from the divestment of exclusive trademark rights.
- In the interests of a large national distributor, structuring a long-term agreement on the distribution of products for children and new mothers in Russia, Belarus, and Kazakhstan, including trademark licensing agreements with one of the world's leading manufacturers.
- Consulting to Halla Visteon Climate Control Corp. on the structuring of inter-group relations about the use of intellectual property.

KEY CONTACT



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ENERGY AND NATURAL RESOURCES

ELECTRIC AND THERMAL POWER

- Consulting to generating, grid and distribution companies, power utilities, and consumers on issues related to the application of sector-specific legislation.
- Drafting agreements for the sale/purchase and transmission of power and for equipment servicing.
- Protecting the property rights of market participants in the supply and consumption of substandard energy resources.
- Handling energy conservation projects featuring the use of renewable energy sources.
- Protecting our clients' interests in cases of the repudiation of power supply agreements, and settlements in the contractless, meterless consumption of electrical and thermal power.

OIL AND GAS COMPLEX

- Providing legal support for projects involving the development of deposits.
- Providing legal support for operations involving the processing of raw materials.
- Providing legal support in the sale and purchase of petroleum products and gas.
- Representing our clients' interests in disputes arising in the oil and gas sector.
- Representing our clients' interests in dealings with state agencies.
- Providing legal support for projects involving the construction and servicing of oil and gas pipelines
- Consulting in the area of industrial safety in subsoil use and development of the continental shelf.
- Providing legal support in the licensing of natural resource usage rights.

ANTIMONOPOLY REGULATION

- Representing our clients' interests in disputes over the violation of antimonopoly legislation.
- Drafting of queries, applications, and complaints filed with the antimonopoly authorities, handling queries until the receipt of the respective response, clarification of antimonopoly authorities' acts and their effects on our clients.
- Resolving disputes involving the abuse of dominant market position, challenging decisions and instructions in court.
- Resolving disputes over the evasion of contract performance and the imposition of unfavorable terms
- Preventing violations of antimonopoly legislation in utility connections.
- Auditing of transactions and operations for compliance with antimonopoly legislation.
- Development and integration of antimonopoly compliance systems.

TARIFF REGULATION

- Consulting on issues of pricing and the application of tariffs (prices).
- Settling disagreements between electric power entities and regional tariff services.
- Representing our clients in court in disputes over the setting or lifting of tariffs.
- Preparing and defending independent expert conclusions on issues related to tariff setting.

CONSTRUCTION AND OPERATION OF ENERGY INFRASTRUCTURE

EXTRACTION OF NATURAL RESOURCES

- Providing comprehensive legal support for projects involving the development of natural resource deposits.
- Providing legal support for ore mining companies and their assets.
- Consulting on issues associated with the legal regulation of subsoil use in the Russian Federation, as well as across the whole range of other regulatory questions arising in connection with the surveying, extraction, and sale of natural resources.
- Providing legal support in the financing of natural resource projects, including project funding.
- Consulting on issues related to the regulation of natural resource use and environmental protection, compliance with environmental quality standards and in other regulatory matters.
- Consulting on various commercial issues arising in connection with operations involving the extraction of natural resources, including commodity supply contracts, well-drilling agreements and other service contracts, transportation contracts, and agreements on the performance of contract work.
- Providing legal support for the day-to-day operations of companies doing business in the field of natural resources, particularly with respect to corporate, tax, labor and other issues.
- Consulting to Russian investors on matters related to the acquisition of rights to the exploration and extraction of mineral deposits

PROFESSIONAL RECOGNITION



PROJECTS:

- Performing legal due diligence on the operations of a diversified holding managing energy assets in Russia, Europe, and the CIS, in terms of sectoral regulation of the energy industry with the aim of developing a system to prevent the violation of competition legislation in the energy field.
- Comprehensive consulting to one of Russia's largest power utility holdings in the performance of a multijurisdictional transaction involving the sale of a blocking stake in TNS Energo Group PJSC, valued at roughly RUB 2 bln.
- Advising the general contractor under the construction of the "terminal, including port-fleet and navigational support" and "offshore gas pipeline" parts of a construction project envisioning a "terminal for the intake, storage and regasification of liquefied natural gas (LNG) in Kaliningrad Region".
- Providing legal support for the conclusion and performance of an agreement (EPC-contract) with Gazprom PJSC for the turnkey construction of a section of the Sakhalin-Khabarovsk-Vladivostok gas pipeline.

PROJECTS:

- Consulting to one of Russia's largest power utility holdings in the performance of a multijurisdictional transaction – a deal involving the attraction of debt financing in excess of RUB 5 bln, a share sale-purchase agreement, a shareholder agreement and options, contract, and surety and safeguards agreements – with VTB Bank (PJSC), one of Russia's largest state banks.
- Advising our client and protecting their interests on issues related to the supplier's insistence on unfavorable contractual terms under an agreement for the provision of power transmission services.
- Preparing and handling procedures associated with forfeiting the status of wholesale market entities and replacing the default supplier for the needs of the Nonprofit Partnership Council for Organizing an Efficient Trading System on the Wholesale and Retail Electricity and Capacity Market (NP Market Council).
- Developing and supporting a project for the modernization of municipal boilers within the scope of Nizhny Novgorod Region's special-purpose program "Promoting Energy Conservation and Improving Energy Efficiency in Nizhny Novgorod Region."
- Developing and launching an internal system for antimonopoly compliance and the prevention of antimonopoly risks for Russia's largest generating company.
- Advising our client on issues associated with the conclusion and performance of agreements for the supply of specialized equipment for the development of oil and gas deposits being developed by Gazprom PJSC subsidiaries.

KEY CONTACT



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BANKING AND FINANCE LAW

LEGAL SUPPORT FOR FINANCIAL TRANSACTIONS AND THEIR STRUCTURING

- Placement and trading of securities.
- Structuring of factoring and leasing.

FINANCING OF TRANSACTIONS INVOLVING SPECIAL ASSET GROUPS

- Aviation financing.
- Operational and financial leasing.
- Financing the acquisition of aircraft engines.
- Financing of aviation assets with the support of export credit agencies.
- Consulting on the recovery of aircraft.
- Financing the acquisition of marine and river vessels, railway rolling stock.

RESTRUCTURING/INSOLVENCY

- Representing the interests of the debtor and creditors in bankruptcy procedures.
- Financing the rehabilitation (i.e., rescue, "bailout") of lending institutions.
- Refinancing, restructuring, and settlement of debt.
- Strategizing on the rehabilitation and financial restructuring of business.
- Programs for the sale of non-core assets.
- Replacing debt obligations with different forms of share capital.
- Managing the risks associated with derivatives, within the scope of insolvency and restructuring procedures.
- Analysis of issues concerning the liability of directors and managing bodies.

PROFESSIONAL RECOGNITION

FINANCING OF M&A TRANSACTIONS

FINANCING OF REAL ESTATE PROJECTS

- Restructuring of real estate financing transactions.
- Structuring of investment projects (e.g., acquisition of equity and assets, attraction of loans secured by mortgaged property).
- Financing of projects involving the construction of properties and infrastructure.
- Comprehensive due diligence in the financing and acquisition of development projects in the real estate market.

REPRESENTING THE INTERESTS OF LENDING INSTITUTIONS

- Representing the interests of institutions as creditors, debtors, or bailout managers under bankruptcy procedures.
- Representing the interests of organizations in processes involving the recognition and enforcement of foreign arbitration and court decisions.
- Representing the interests of organizations in dealings with state agencies responsible for the regulation of taxation and currency control.
- Representing the interests of organizations in dealings with the Federal Antimonopoly Service of Russia.
- Representing the interests of organizations in disputes over the use of banking and financial services.

LENDING

- Bilateral lending.
- Syndicated lending.
- Transactions involving secured/unsecured loans.
- Handling of transactions involving the acquisition of companies.

PROJECTS:

- Successfully providing legal support for one of the country's largest bank bailouts. The bank being rescued was one of the top 50 banks in the Russian Federation, by all relevant indicators, and the amount of funds allotted to the bailout topped RUB 70 bln.
- Advising a bailed-out bank in the formulation of its legal position and representation of the bank's interests in court in a challenge questioning the legality of the bank's unilateral repudiation of certain subordinated loan agreements valued at more than RUB 3 bln.
- Providing comprehensive consulting services to the Far East Development Corporation on issues related to its receipt of subsidies totaling more than RUB 10 bln for the purposes of financing the corporation's activities in terms of its management of advanced special socioeconomic zones (ASEZ) in the constituent entities of the Russian Federation that are part of the Far Eastern Federal District.
- Representing the interests of one of the country's biggest banks in a precedent-setting case contemplating the execution by banks of payment orders, against the backdrop of existing sanctions and the presence of SDN individuals within the structure of the deal.
- Advising and representing the interests of Russia's largest private bank in a conflict with the international investment funds Starr Russia Investments III B.V. and JCF FPK I AIV ITB S.à r.l. for more than RUB 7 bln.
- Consulting to Mercedes Bank Rus on its use of an unconventional arrangement in the banking-services market for lending to private individuals and individual entrepreneurs, in terms of identifying risks associated with the violation of applicable legislation against money laundering and the financing of terrorism (AML/CFT).
- Providing legal assistance to the Agency for the Development of Human Capital in the Far East, and protecting its interests, under an audit conducted by the Accounts Chamber of the Russian Federation (audit of the agency's compliance with the Russian Federal Law "On the 2016 Federal Budget" and budgetary reporting on its performance of the 2016 federal budget).
- Representing the interests of one of the leading international brokerages in the pre-litigation settlement of a contentious situation involving the overcharging of taxes under certain currency options during operations with one of Russia's largest private banks. The overcharge amounted to more than RUB 7 bln.

KEY CONTACTS



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SPORTS LAW

For over 10 years, the ART DE LEX team has been consulting sports organisations, sportspeople and agents, coaches and legal matters trainers on relations with regulatory bodies and settlement of legal disputes. The expertise accumulated in this area enables us to speak with confidence of creation of a special line in our law business – legal practice on sport.

The social component has always been important for ART DE LEX, so projects in the area of sports are of particular interest for us. ART DE LEX places a priority on fostering sport culture promotion.

As always in our team, we focus on those areas where legal regulation is insufficient, confusing and unclear.

Alongside with our flagship line – judicial defence – we are offering efficient support for sports organisations business processes. We consult and support clients in sports accreditation procedures, provide support in transfers, protect sportspeople in complicated law situations at the RFU Dispute Resolution Chamber, represent interests at the Ministry of Sport and the Ministry of Justice of Russia, work closely with international non-government organisations.

PROJECTS:

- The sphere of our competence comprises documentation of relationships with sportspeople, clubs and competition deal structuring, as well as resolution of issues resulting from sponsorship and labour contracts.
- Among our clients are all-Russia and regional sports federations, football clubs, sports agents and sports schools.
- The Pravo.ru-300 rating of law firms for many years in a row has recognized the group team as the leader in the area of legal support of disputes. Group attorneys and lawyers are commended by the international ratings The Legal 500 and Best Lawyers.

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